

A. Work

1. "Where do you work?"
2. "How long have you been working there?" (Affirm faithfulness)
3. What do you enjoy the most about your job?
4. What do you see yourself doing several years from now?

B. Entertainment

1. What do you enjoy doing for recreation?
2. What sports do you enjoy?
3. What do you think about the (local college/pro-team)

INTERVIEW: FIND THE NEED

1. How did you find out about our church? (If a church member you know, affirm that person)
2. What is it you are searching for in a church that would make you say, "I could be a part of this church."?
3. If God would do a miracle for you today, what would you ask from Him?
4. "_____, I believe God answers prayer. Would you mind if I agree with you right now for this miracle?"
5. How long have you had a personal relationship with Jesus Christ?
6. I love to hear people's testimonies! How did you come to this relationship with Jesus?

DEMONSTRATE GOD'S LOVE: MEET THE NEED

1. **Prayer:** Identify the person's greatest need and ask them to agree in prayer with you for that miracle.
2. **Affirm them.**
I really enjoyed speaking with you. Compliment their children/family.
3. **Extend an invitation for them to join you again in a worship service.**

How to Care for Others!

By: Richard Crisco

How to add Value to People:

Rochester First Assembly's Core Values: Excellence, Integrity, Family, Worship/Prayer, Servanthood, Outreach/Missions

1. Learn their ____!

There are two things people love to hear, their ____ and their ____!

3 ways to remember their name:

- a. ____ it down.
- b. _____ it over and over.
- c. Use _____.

*Remember and include their _____!

2. _____ to them:

James 1:19 My dear brothers, take note of this: Everyone should be quick to listen, slow to speak and slow to become angry,

The parable of the good Samaritan gives us a great example to follow. (Luke 10:30-37)

The Good Samaritan did not stop to ask, "Was this your fault? Did you deserve this beating?" Neither did he rebuke the victim with advice like, "You should have been more careful on this road." Instead, he felt compassion for the man and did what he could to relieve the man's suffering. Then Jesus concludes the story by stating, "Go and do likewise."

The benefits of listening:

- A. Listening shows and builds _____.

When we do not listen to others we communicate to them that they are not valuable.

A mistake that many of us make is that we are often trying so hard to impress others with our knowledge, wit, or humor, that we can not focus on what they are saying.

- B. Listening Builds _____.

"You can make more friends in two weeks by becoming a good listener than you can in two years trying to get other people interested in you." -Dale Carnegie-

C. Listening Builds _____.

A funny thing happens when you don't make a practice of listening to people. They find others who will.

Common hurdles to listening.

1. Over _____.
2. Lack of _____.
3. _____ Fatigue
4. _____
5. Being preoccupied with _____. (_____)

Tips to Listening:

1. _____ at the speaker.
2. Do not _____ or complete their sentences.
 - * We don't place enough value on what the other person has to say.
 - * We want to impress others with our smarts.
 - * We're too excited by the conversation to let the other person finish talking.
3. Listen with your head and your _____.
4. Think about what they are _____, not what you are about to _____.
5. Listen to what is being said between the _____.
6. Discern the person's _____ at that moment.
7. Paraphrase, or _____ to them what you think you have heard them say.
8. Ask Questions for _____.
9. Make listening a _____ priority.
10. Take _____.

Five Levels of Communication:

1. _____: Superficial communication.
2. _____: General information about them.
3. _____: Thoughts and beliefs on different subjects.
4. _____: Emotions – things that move their heart. (What makes you laugh or cry?)
5. _____ experience: Where two people feel heard, understood accepted and appreciated.

How to enter someone's life:

- I. _____
- E. _____
- N. _____

Look for reachable moments:
_____ and _____ of life!

How to Reach out to others and make a friend:

APPROACH: FIND THE FRIEND

C. Approach:

1. "Hi, my name's _____; what's yours?"
2. "How long have you been coming here?"

D. Family

1. What family members live here?
2. Family with children:
 - a. "How old is _____?"
 - b. "What activities does he/she enjoy?"
 - c. "I love High School sports, could I come watch _____ perform/play sometime?"